

# KARL KRONER KG

(hereinafter referred to as "KKUB")

#### PRICES FOR CONSULTING SERVICES

(Release: 2021-01-01)

# **01. Scope of Application**

- 01.1 There is no fixed scale of fees for management consultants. Consultants are free to calculate their fees.
- 01.2 This PRICE LIST FOR CONSULTING SERVICES shall serve as the basis for the remuneration of all freely agreed consulting services of KKUB which are offered through fee contracts, service contracts and work contracts.
- 01.3 Freely agreed consulting services of KKUB shall be expert activities, expert consulting and / or systemic consulting in relation to:
  - MANAGEMENT CONSULTING
  - CATASTER OF STANDARDS
  - LEGAL CATASTER
  - REPRESENTATION OF INTERESTS
  - METHODS
- 01.4 All prices quoted in this price list for consulting services are net prices and do not include the applicable statutory value-added tax.

### 02. Daily Rates

- 02.1 The fee is usually calculated as a time fee based on time spent in person days.
- 02.2 A person day is usually eight to ten hours.
- 02.3 The daily rates vary according to the experience and hierarchical level of the consultants as well as depending on the consulting activity (expert activity, expert consulting, systemic consulting).
- 02.4 The following daily rates are charged for a consultant:

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## Daily Rates in Euro with 8 Hour Day

CONSULTANCY	Appraisal Activity	Expert Consultancy	Systemic Consulting
Senior Consultant	1.260,00€	1.815,00€	2.990,00€
Consultant	1.080,00€	1.315,00€	2.270,00€
Junior Consultant	870,00€	1.075,00€	1.375,00€
Back Office	447,00€	670,00€	950,00€

02.5 All prices quoted in this price list for consulting services are net prices and do not include incidental costs (see paragraph 04) and do not include the applicable statutory value-added tax.

### **03. Supplementary Services**

- 03.1 Supplementary services of the KKUB are project-specific training courses and events. These include Seminars, workshops, chimney evenings and other events.
- 03.2 Supplementary services shall be invoiced as follows:
  - a. Preparation Supplementary benefits and preparation
    Participant documents; fee according to expenditure
    1.314,50 Euro / day
  - b. Reproduction of the participant documents as well as the exclusive right of use not transferable to third parties: 0,50 Euro / page
  - c. Fee for conference venue, office supplies (writing pad and (ballpoint pen) Table drinks, biscuits, lunch (for all-day events):

    according to expenditure
  - d. Participation protocol and participation certificate: according to expenditure
- 03.3 The costs for travel to and from the conference venue, hotel accommodation and personal services of the hotel for the individual participants shall be borne by the client (customer) or participant and are not included in the supplementary service.

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#### **04. Additional Costs**

### 04.1 Travel times according to expense

Travel times (at home and abroad) are agreed individually.

According to expense

### 04.2 Travel expenses according to expenses

As a rule, travel expenses are calculated from the consultant's place of residence as follows:

- Car costs: 0,85 Euro / km

- Railway costs (1st class)

According to expense

- Aircraft costs (in case of non-availability of Economy Class Business Clas)

According to expense

- Other travel costs (e.g. taxi, public transport, etc.) medium, parking, visa fees)

According to expense

#### 04.3 Accommodation costs

The costs for a suitable, nearby overnight accommodation are to be paid directly.

According to expense

#### 04.4 Catering Expenses

Additional catering expenses will be invoiced after approval by the customer.

By arrangement

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### **05. Other Costs (Third Parties)**

#### 05.1 License fees for software use

KKUB reserves the right to use software tools for the fulfilment of contractual obligations. The use of software tools shall take place in coordination with the client (customer).

Settlement: According to time and effort

#### 05.2 Norms, standards Other relevant literature

KKUB reserves the right to use norms, standards and other relevant literature for the fulfilment of contractual obligations. The use of norms, standards and other relevant literature shall be agreed with the client (customer).

Invoicing: According to expenditure

### **05.3 Other third-party services**

KKUB reserves the right to demand compensation for the fulfilment of the contractual obligations to use the services of third parties. The use of third party services takes place in Coordination with the client (customer).

Settlement: According to expenditure

# **Further Questions?**

If you have any further questions, please call us or send us an e-mail. We will contact you immediately.

#### **KARL KRONER KG**

Lupinenstr. 21/2 71034 Böblingen

Phon: +49 (0) 7031 675345

Fax: +49 (0) 7031 675346

E-Mail: kontakt@karl-kroner.de

Web: http://www.karl-kroner.de

The general terms and conditions of KKUB apply.

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